

WILDIX

COMPANY PROFILE

WILDIX COMPANY

Wildix is a multinational company that develops browser-based **Unified Communications solutions and VoIP products**.

The company relies on the network of Certified Business Partners who install Wildix systems in **Europe and in the United States**.

In 2005 Wildix founds **its Research & Development center in Ukraine**. In the next years the company with the headquarters in Italy opens sales offices in France, Germany, the Netherlands and in the USA.

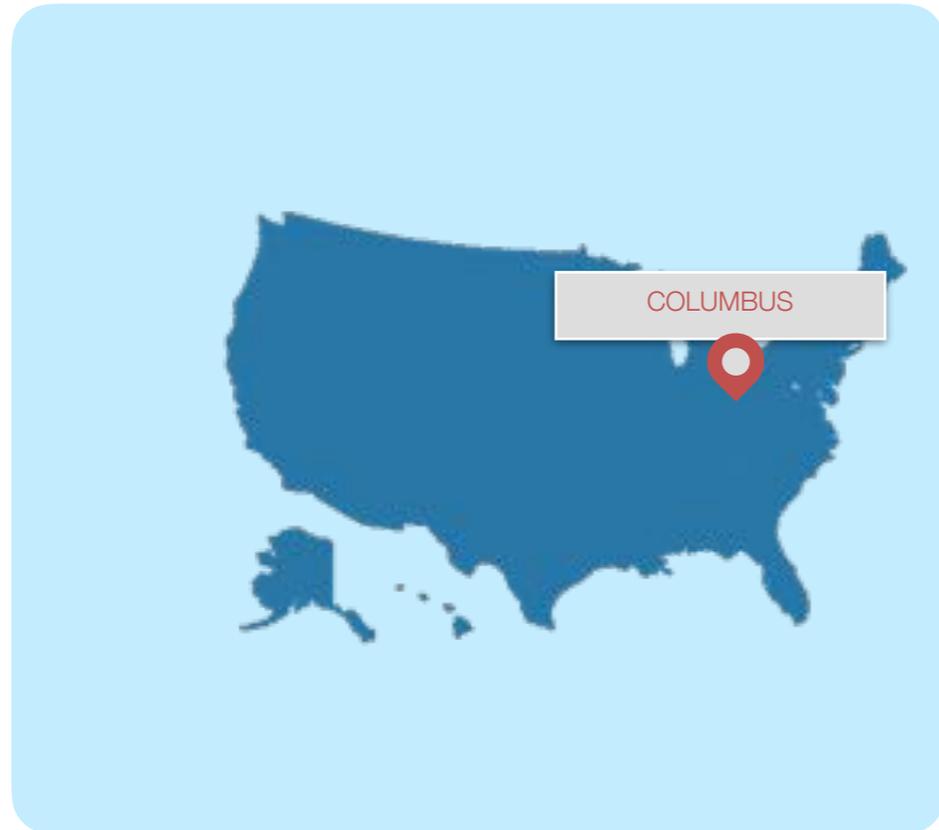
Wildix solution is aimed at small and medium businesses, between 50 and 1000 users, that need to provide their employees and collaborators with efficient yet simple to use communication tools. Wildix system was designed to be easy to install and to manage with low maintenance costs.

History of Wildix:

- 2003: R&D center is founded in Odessa
- 2009: start of sales in Italy
- 2011: start of sales in France
- 2013: start of sales in Germany
- 2013: start of sales in Eastern Europe
- 2015: start of sales in The Netherlands
- 2016: start of sales in The US



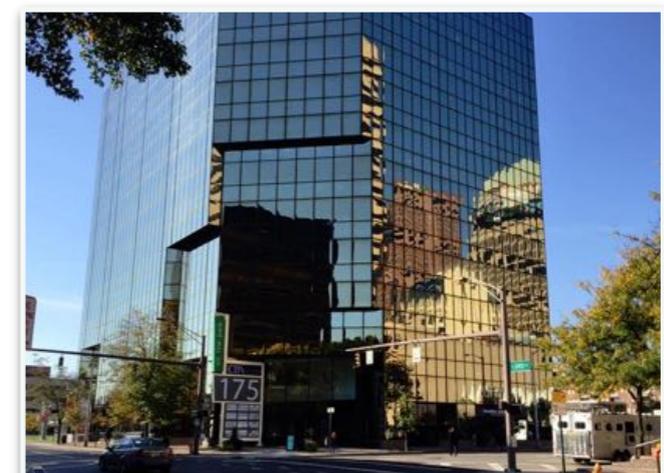
WILDIX WORLDWIDE



Sede Principale Wildix Italia - Trento



sede uffici R&D Wildix - Odessa



Sede Wildix USA - Columbus

THE SOLUTION

Wildix system is a complete and scalable solution for companies that need to upgrade their communication tools by introducing such features as **videoconference, chat and users presence, and in the same time, reduce operating costs.**

Unlike other solutions available in the market, Wildix offers a complete range of Hardware products and **Unified Communications & Collaboration features.**

Wildix has been **the first vendor to fully integrate WebRTC** for direct audio and video communication support in the web browser without the need to install any software or configure VPN.

Wildix solution is brilliantly simple—employees without technical background start using even the most advanced functionality—which results in low abandonment rate among users and in positive ROI (return on investment).



THE MOST COMPLETE UC SOLUTION

Hardware

Software

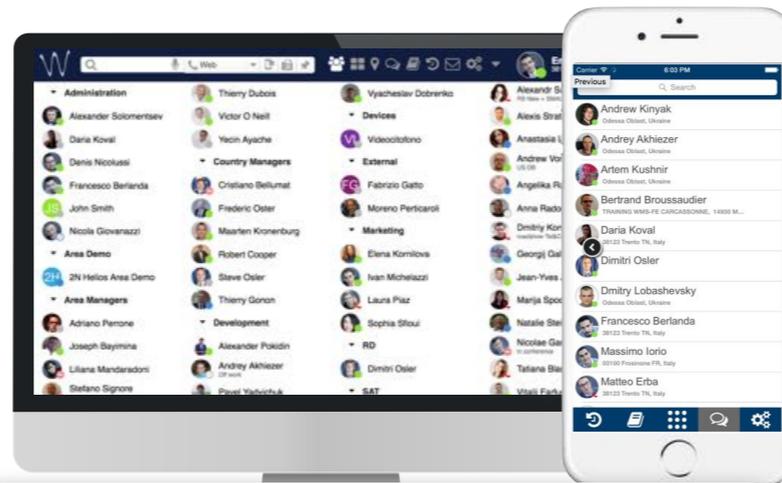
WebRTC

Wildix Hardware



The most complete HW solution:
The best choice for System Integrators and IT managers

Wildix UC



The most user-friendly SW solution:
An engaging user experience both for employees and customers

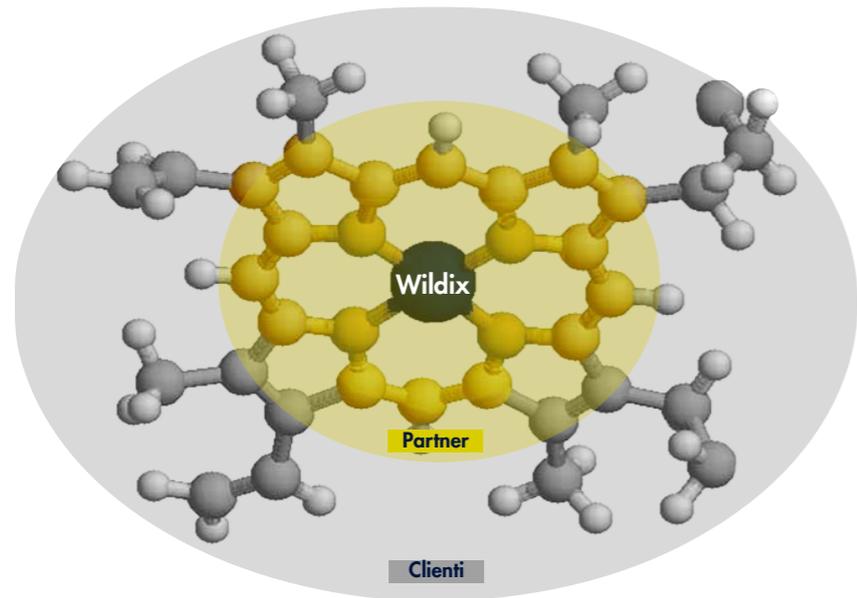
Wildix WebRTC Kite



The first WebRTC solution fully integrated into UC platform:
Offer the best customer service over the web



SALES STRATEGY



Wildix is represented in Italy via **sales agents** and a chain of certified **Business Partners**.

Wildix Academy

Le competenze del passato non bastano per creare ricchezza nel futuro

Each year dozens of technicians, sales agents and business owners acquire new skills and knowledge at the **Wildix Academy**, helping them to improve their business processes.

Wildix Academy is the school of high quality education established by Wildix, that responds to the needs of the market and the current economic situation.

Wildix Academy offers **technical trainings on networking and PBX configuration and trainings oriented on salespeople allowing them to develop leadership strategies** in customer relationship management.

TECHNICAL SUPPORT



Technical Support

Wildix provides a timely **technical support**.

A team of skilled technicians who are constantly in touch with **Wildix R&D department, are always available for questions and technical assistance.**

In addition to **Help Desk** by phone, there is a ticketing system that simplifies and speeds up the management of customer support tickets and their resolution.

VERTICAL SOLUTIONS



Communication today plays a crucial role in the success of any business. Wildix creates the product that responds to the needs of the businesses.

Unified Communications **shorten the distance** between colleagues same as between the company and its customer.

MORE INFO

www.wildix.us